Dear Valued Contractor,

RE: **Contractor prequalification at Pacific National – introducing BROWZ**

Pacific National utilises a contractor prequalification program, BROWZ Australia, to:

1. Ensure we continue to lift compliance to raise our safety standards and ensure everyone gets home safely each day.
2. Reduce administrative time for our people and for our contractors.
3. Enable our contractors to be visible resources across the organisation, so that you can register once online with BROWZ and be in a ‘yellow pages’ for all of our sites.

It is a requirement that all contractors and their employees prequalify to meet Pacific National’s minimum standards prior to being awarded work or coming on site. This is a mandatory requirement to work with Pacific National.

**The benefits to your business:**

**Transparency**: A level-playing field as everyone is assessed against the same transparent minimum requirements prior to being awarded work.

**Efficiency**: Save time and effort as you only need to pre-qualify once and remain up-to date annually.

**Visibility**: If you choose to, your account can be visible to other BROWZ clients potentially increasing your network to gather work (clients such Boral and Lend Lease).

**Service**: You will have access to your own Supply Chain Specialist to assist you to meet our minimum requirements and remind you when your key documents require updating.

**What you need to know:**

You will be required to complete a questionnaire as a part of this process - the content of this questionnaire is determined by the nature of your work.

Depending on these requirements, there may be an annual fee payable to BROWZ.

If you have any queries, contact BROWZ on [aus.sca@browz.com or](mailto:aus.sca@browz.com) 1800751409, option 2.

Pacific National values its relationship with its suppliers and we look forward to working with you in the future.

Yours sincerely,

**Pacific National Procurement**